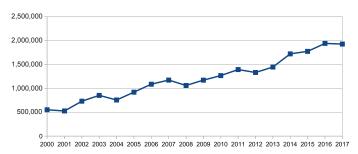
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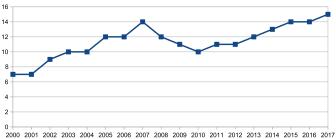
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#### **SHIPS**



## 4. NORWEGIAN CRUISE LINE - 2017

Region	Ships	Capacity	Share	Change
Carib 7+	10	717,600	36.1%	-16.5%
Med	3	233,200	11.7%	-2.1%
Carib 2-5	4	218,000	11.0%	+2.7%
Asia	2	151,400	7.6%	0%
Alaska	3	136,800	6.9%	-1.2%
Bermuda	2	132,400	6.7%	-20.0%
NW Europe	2	115,200	5.8%	+208.0%
Hawaii	2	108,800	5.5%	+4.6%
Canada/NE	3	50,000	2.5%	+78.6%
West Coast	2	28,200	1.4%	-66.7%
South America	1	24,000	1.2%	0%
Transatlantic	4	23,400	1.2%	+77.3%
Australia	2	18,600	0.9%	0%
Transcanal	3	14,000	0.7%	+20.7%
Canaries	1	14,000	0.7%	-33.3%
Ind/Red Sea	1	2,200	0.1%	0%
Overall	15	1,987,800	100%	
Change	+7.1%	+2.4%		

#### 2016

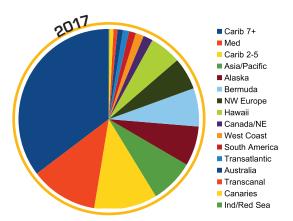
Change	0%	+9.4%		
Overall	14	1,941,800	100%	
Asia/Pacific	1	4,400	0.2%	0%
Transcanal	3	11,600	0.6%	-42.6%
Transatlantic	4	13,200	0.7%	-23.3%
Canaries	1	21,000	1.1%	-30.9%
South America	1	24,000	1.2%	+200.0%
Canada/NE	2	28,000	1.5%	+105.9%
NW Europe	1	37,400	1.9%	-14.2%
West Coast	3	84,800	4.4%	+36.8%
Hawaii	1	104,000	5.4%	-1.9%
Alaska	3	138,400	7.1%	+1.8%
Bermuda	2	165,400	8.5%	+8.5%
Carib 2-5	3	212,200	10.9%	-8.8%
Med	4	238,200	12.3%	-0.8%
Carib 7+	11	859,200	44.2%	+20.5%

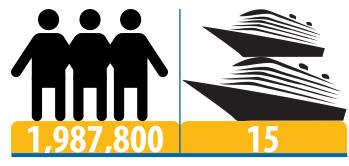
#### 2015

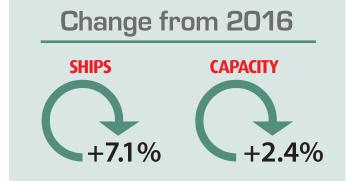
Change	+8%	+3.1%		
Overall	14	1,775,000	100%	
South America	1	8,000	0.4%	0%
Canada/NE	2	13,600	0.7%	-34.6%
Transatlantic	5	17,200	1.0%	+2.4%
Transcanal	4	20,200	1.1%	-35.3%
Canaries	2	30,400	1.7%	-5.0%
NW Europe	2	43,600	2.5%	+32.1%
West Coast	4	62,000	3.5%	+55.0%
Hawaii	1	106,000	6.0%	+1.9%
Alaska	3	136,000	7.7%	+3.3%
Bermuda	2	152,400	8.6%	+11.7%
Carib 2-5	4	232,600	13.1%	+2.9%
Med	3	240,200	13.5%	-2.4%
Carib 7+	12	712,800	40.2%	+1.2%

#### 2014

Overall	13	1,722,400	100%	
Transatlantic	3	16,800	1.0%	0%
Canada/NE	2	20,800	1.2%	+11.8%
Transcanal	4	31,200	1.8%	+26.9%
NW Europe	1	33,000	1.9%	-15.8%
Canaries	1	32,000	1.9%	-15.8%
West Coast	4	40,000	2.3%	+110.5%
Hawaii	1	104,000	6.0%	+2.0%
Alaska	3	131,600	7.6%	+5.4%
Bermuda	2	136,400	7.9%	+3.3%
Carib 2-5	4	226,000	13.1%	+6.7%
Med	3	246,000	14.4%	+3.4%
Carib 7+	13	704,600	40.9%	+46.1%





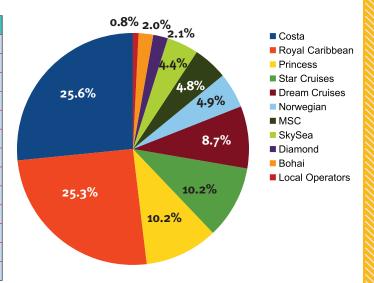


# 2017 China Market Overview



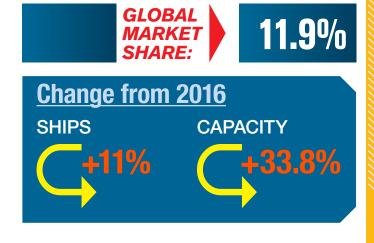


	Ships	Capacity	Market
Costa	4	791,370	26.6%
Royal Caribbean	4	752,980	25.3%
Princess	2	303,800	10.2%
Star Cruises	2	302,676	10.2%
Dream Cruises	2	258,400	8.7%
Norwegian	1	147,000	4.9%
MSC	1	143,080	4.8%
SkySea	1	131,400	4.4%
Diamond	1	61,028	2.1%
Bohai	1	60,736	2.0%
Local Operators	1	22,800	0.8%
Total	20	2,975,270	100%
Change	+11%	+33.8%	



### 2017 Overview

- New Norwegian Joy set to arrive in Shanghai in summer 2017 as does the new Majestic Princess.
- Dream Cruises begins year-round operations with new Genting Dream.



<sup>\*</sup>Note: The above data is based on known deployments and confirmed ship movements. Estimates are conservative as most brands have yet to commit to deployment beyond 2017 and more ships are expected to the market, including start ups of local brands.